

Rates and Self Determination

Rate Determination

Rates are developed based on three categories:

1. Rates determined by the Department of Developmental Services, commonly referred to State-set rates.
2. Negotiated Rates are determined through a review of actual operational costs that are submitted and developed directly with the regional center.
3. Schedule of Maximum Allowances- rates that are established by Medi-Cal for services that could or would be provided through managed care.

Source: [DDS Rate Process Overview](#)

DDS Set Rates

- ▶ Rates are established directly with DDS once vendored by the regional center.
- ▶ Services include:
 - ▶ Alternative Residential Model (ARM)
 - ▶ Day Programs (Activity Center, Adult Development Center, Behavior Management)
 - ▶ Work Activity Programs
 - ▶ Infant Development Programs
 - ▶ In-Home Respite Services
 - ▶ Independent Living
 - ▶ Social Recreational

More information on these rates can be found on the DDS website: <https://dds.ca.gov/Rates/ReimbRates.cfm>

Negotiated Rates

- ▶ Rates are negotiated directly with the regional center.
- ▶ Must be in accordance with § 57300
- ▶ Vendors must provide costs associated with providing the services.
 - ▶ Direct Service Costs (4691.10) These may include wages for staff who spend 75% or more time providing direct services, payroll costs, applicable taxes, insurances, and benefits.
 - ▶ Administrative Costs(4629.7) These may include salaries for staff who do not provide direct services, facility or office costs, repair/maintenance, training, taxes, interest, and depreciation.
- ▶ Regional Centers are required to use “median rates” as the upper limit in negotiations.

Source: [DDS Rate Process Overview](#)

Schedule of Maximum Allowances

- ▶ Commonly referred to as “SMA Rates” are rates used for services that are established by Medi-Cal and provide the same service.
- ▶ If a service is also provided under the Medi-Cal program, then regional center may provider no more than the rate established by Medi-Cal for the same service. [Medi-Cal Rates](#)

<u>Service code</u>	<u>Service Name</u>
702	Adult Day Health Center
706	Audiology
707	Speech Pathology
715	Dentistry
725	Durable Medical Equipment Dealer
742	Licensed Vocational Nurse
744	Registered Nurse
765	Pharmaceutical Services
772	Physical Therapy
773	Occupational Therapy
780	Psychiatrist
856	Home Health Aide
930	Intermediate Care Facility (ICF/DD-H)
935	Intermediate Care Facility (ICF/DD-N)
940	Nursing Facility

Other Rates

► Rates set by statute

<u>Service code</u>	<u>Service Name</u>
950	Supported Employment-Group
952	Supported Employment-Individual

- WIC § 4860 as of July 2019 \$36.57 per hour

► Rates set in regulation:

Other Rates

- Respite under Service Codes 420, 465, and 864 - The rate is **\$15.74 per hour**, effective January 1, 2019.
- Financial Management Services, FEA - Service Code 490 - The maximum rates are **\$45.88** per consumer per month for one Participant-Directed Service, **\$71.37** per consumer per month for two or three Participant-Directed Services, or **\$96.86** per consumer per month for four or more Participant-Directed Services, effective July 1, 2016.
- Financial Management Services, Co-Employer - Service Code 491 - The maximum rate is **\$96.86 per month**, effective July 1, 2016.
- Participant-Directed Community-Based Training Services Service Code 475 - The rate is **\$14.99 per hour**, effective July 1, 2016.
- Non-Mobile Supplemental Staffing - The supplemental rate for Community-Based Day Programs is **\$1.44 per hour**, effective January 1, 2019.

Tips

- ▶ Use the resources outlined in the presentation to help guide negotiations when negotiating rate of pay for staff under the Self Determination Program.
- ▶ Be mindful of the budget and be sure to project costs for the entire year.
- ▶ Be mindful of the minimum wage for the area, both State and local ordinances.

Important Resources and Links

- ▶ DDS Rate Process Overview: [DDS Rate Process Overview](#)
- ▶ Rates set by DDS: [DDS Set Rates](#)
- ▶ Schedule of Maximum Allowances (SMA): [Medi-Cal Rates](#)
- ▶ Supported Employment Rates: [WIC § 4860](#)
- ▶ Regulatory Rates: [Rates Outlined in Regs](#)



Questions?